



sama

SASKATCHEWAN ASSESSMENT  
MANAGEMENT AGENCY



2016  
ANNUAL  
MEETING



APRIL 26,  
2016



Saskatoon Inn  
& CONFERENCE CENTRE

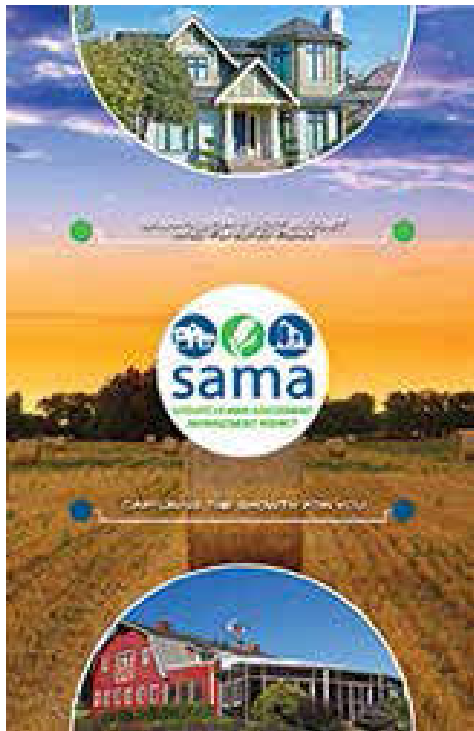
# CEO Progress Report

# Purpose of Assessments



- Assessments pay for essential services that politicians and taxpayers want and need.
- In 2015, the assessment base brought in \$1.83 billion. Over 50% of revenue for municipalities.
- Revenue needs are growing to support the growing economy.
- Preserves local autonomy.

# Agency Statistics (Dec 2015)



- Agency created in 1987
- 7 person Board of Directors
- Assessment governance for entire province
- Assessment services for 761 municipalities
- 839,217 assessed properties
- 7 regional offices
- 145 permanent staff
  - 103 in Assessment Services
    - Excludes 6 for Moose Jaw contract
- Total cost per property = \$20.68 (includes governance)
- \$17.4M operating costs
  - Excludes Moose Jaw contract & capital funding for TI program

# Vision and Mission

## Vision

- SAMA is the recognized leader and authority on property assessment, and Saskatchewan's service provider of choice.

## Mission

- SAMA develops, regulates and delivers a stable, cost-effective assessment system that is accurate, up-to-date, universal, equitable and understandable.



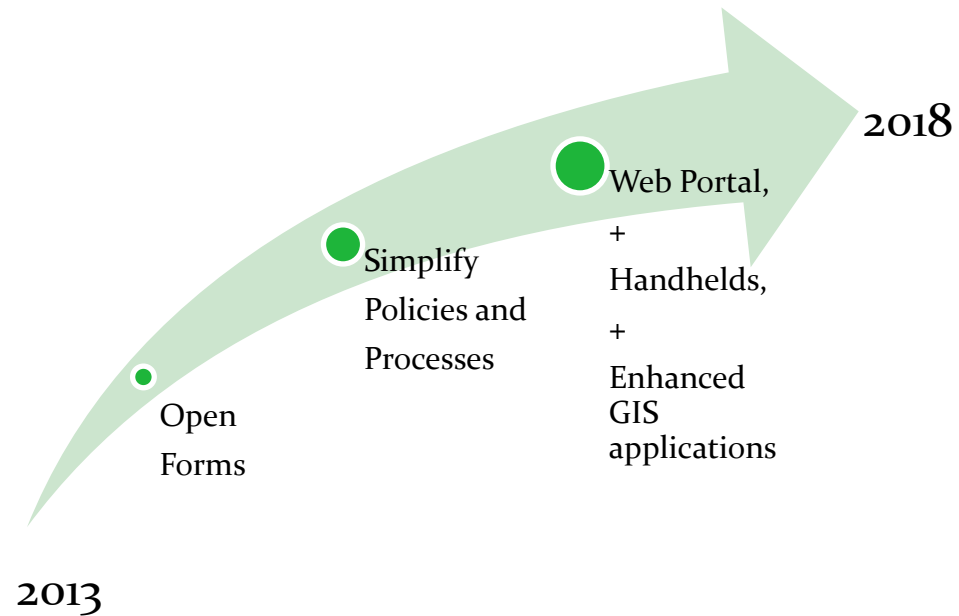
# **Our Strategic Directions (2014-2017)**

1. Establish a new, stakeholder supported funding model for SAMA.
2. Simplify and streamline to improve efficiency and effectiveness.
3. Use policy, process and technology changes together to radically increase property inspections.
4. Strengthen the capabilities of all employees.

# Our Four Year Goal

- Increase the number of property reviews from 50,000 (2012) to 100,000 per year by 2018, while improving quality, increasing employee engagement and fulfilling our core responsibilities.

**Innovate our way to a 12 year inspection cycle**

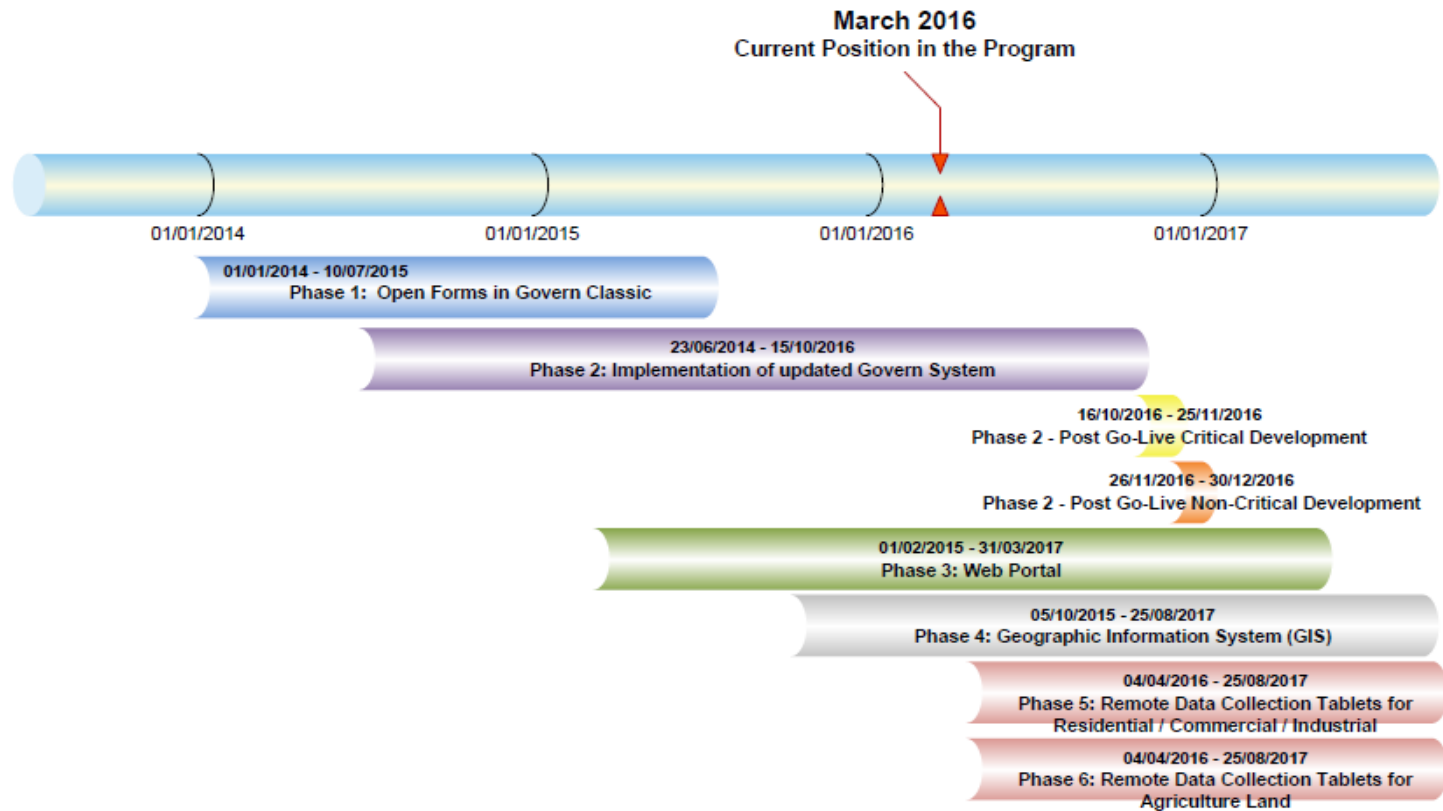


# Innovation and Technology – TI Program

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# Thank You for a Successful 2015!

- Received full funding from the province and client municipalities,
- Reviewed/inspected over 60,000 properties,
- Completed and approved 2015 base Manual, Cost Guide, Handbook and updated CAMA rates, including simplified cost system on Govern Classic and Govern 6.0,
- Completed the majority (85%+) of 2017 market analysis,
- Trained staff and implemented Open Forms phase one (Govern 6.0) and began development of Phase Two (Govern 6.1)
- 2015 employee engagement survey – engagement up
- 2015 Client survey results -- positive





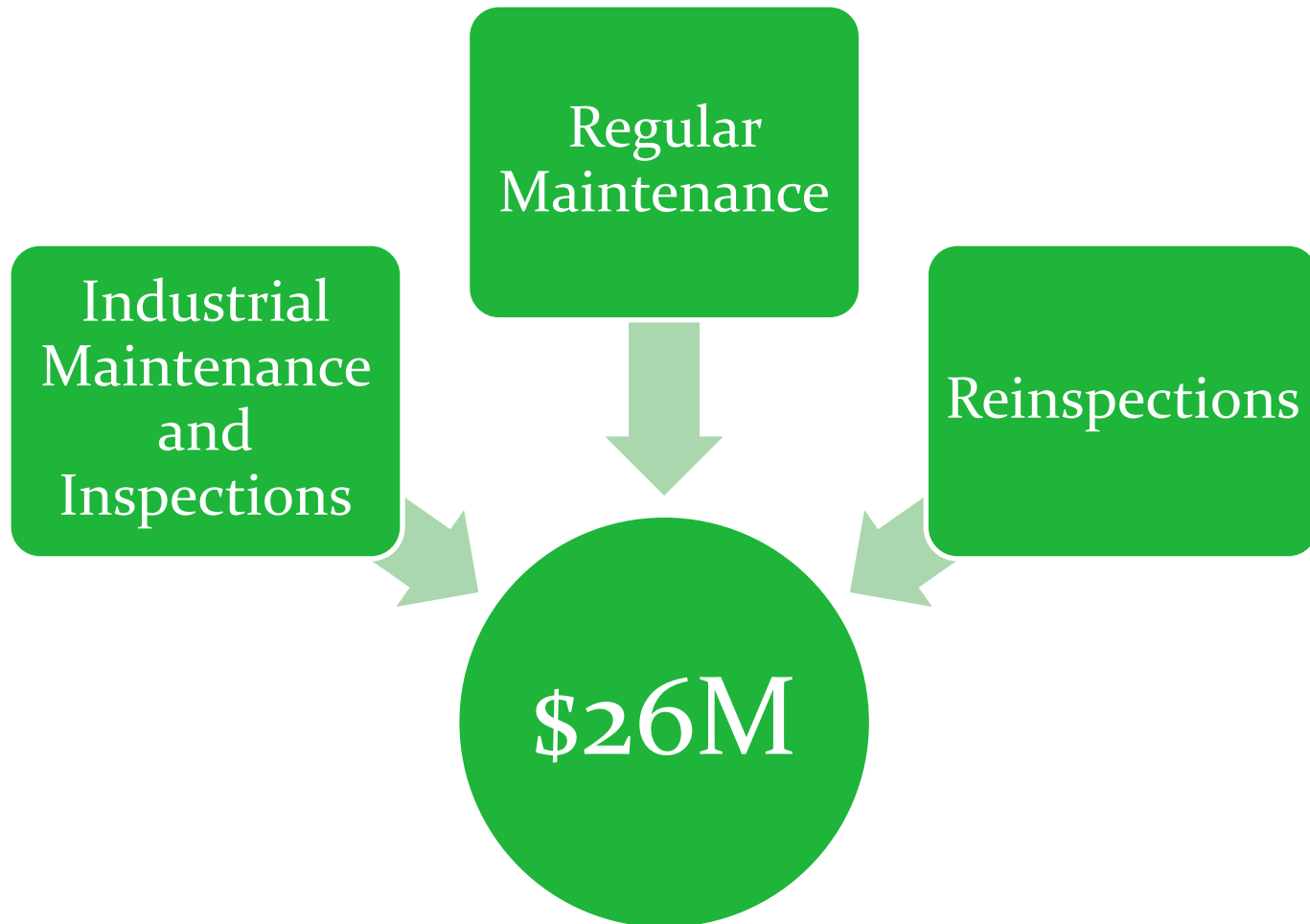
# What Value Did We Provide to Clients in 2015?

A graphic featuring the text "Return On Investment" in a bold, green, sans-serif font with a white outline and a drop shadow. The text is centered over a large, stylized orange arrow that points upwards and to the right. The arrow has a circular shape at its base, suggesting a cycle or a return.

**Return On  
Investment**

**It's an easy decision to spend a  
dollar to make two!**

# 2015 Growth = Substantial Additional Revenue for Local Governments



# 2015-2016 Challenges

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- TI Program delays
- Outstanding appeals at SMB for 2013, 2014 and 2015
- Delayed maintenance in spring of 2015;
  - some delays again in spring of 2016
- Making tech, policy and process changes required to meet property inspection objectives
  - from 60,000 to 70,000 in 2016
  - to 100,000 by 2018
- Ensuring we get engagement from municipal clients in reviewing 2017 preliminary values

# 2017 Challenges

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- 2017 Revaluation:
  - timeliness,
  - acceptance of 2015 base values in soft markets,
  - increase in appeals
- Maintenance and Re-inspections:
  - meeting or exceeding delivery commitments to clients
- Timely completion of our six phase TI Program:
  - Govern.net
  - Web portal and GIS (Matix) completion
  - RDC development and implementation

# Additional Resources

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- SAMA's website [www.sama.sk.ca](http://www.sama.sk.ca)
  - On-line manuals, handbooks, FAQs, etc.
- SAMAView [www.samaview.ca](http://www.samaview.ca)



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# Assessment Services Update

## Role of the Appraiser Video